## SOURCES | PRODUCT DRESSING ROOM | By Adrian Thompson | Images courtesy of Sloan



## **Restrooms on the Road**

Sloan's mobile showroom brings the latest commercial innovations to cities around the country.

hose interested in visiting a Sloan showroom in certain locations have the opportunity to check out the commercial restroom product manufacturer's latest innovations and designs through a new experience: the Sloan Mobile Showroom. Sloan created a custom-built 38-foot-long trailer that allows the company to engage at the local level with architects, designers, engineers and more.

Jeff Gilmore, Sloan's director of strategic accounts, says the layout can comfortably accommodate 15 people inside at any given time.

"One of the key benefits [of the mobile showroom] is the ability to display the products in an impactful way, so our target audience can get a better feel for what the products actually look like installed, and

experience the products in a controlled but working environment," he says. "This is increasingly more important as aesthetic design, water and energy efficiency, and wellness continue to evolve the needs and trends in the commercial restroom space."

The mobile showroom features more than 60 of Sloan's newest products on display, including:

- Three working sink designs
- Functioning toilets and urinals
- New special finishes for faucets
- Soap dispensers and flushometers
- Sloan's new virtual reality (VR) experience tool

Gilmores says the custom VR program places users in their choice of nine virtual commercial restroom

environments where they can experience product and design solutions in real time. Visitors can customize their restroom firsthand by selecting from a virtual catalog of over 150 Sloan products as well as materials and custom finishes.

## VISIT THE MOBILE SHOWROOM

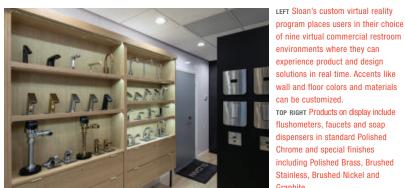
The Sloan Mobile Showroom is scheduled to make stops at architecture and design and engineering firms, special events and more.

"We've had exciting customer visits so far in Illinois, Indiana, North Carolina, Tennessee, Florida, Georgia, Arizona and California - with many more states to come throughout 2020 and 2021," says Gilmore.

Those interested in experiencing the showroom on wheels can schedule a visit on Sloan's website (sloan.com).



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of nine virtual commercial restroom environments where they can experience product and design solutions in real time. Accents like wall and floor colors and materials can be customized. TOP RIGHT Products on display include flushometers, faucets and soap dispensers in standard Polished Chrome and special finishes including Polished Brass, Brushed Stainless, Brushed Nickel and Graphite. **BOTTOM RIGHT Mobile showroom** visitors can soap, rinse and dry their

hands with the fully functioning sinks on display, including the AER-DEC Integrated Sink.

LEFT A signature feature in the mobile showroom is Sloan's Heritage of Innovation wall. "This highlights Sloan's numerous industry-changing technological innovations, including the creation of the industry's first flushometer in 1906." says Jeff Gilmore, Sloan's director of strategic accounts.

**RIGHT** The 38-foot-long trailer contains a virtual reality experience, functional displays of Sloan's full lineup of commercial restroom products, a touchscreen monitor to access Sloan Center digital assets, material samples and more.